

Thomas J. Lucier

First off, I feel very strongly that you have a right to know exactly who you're doing business with. And that's why I want you to know who I am, where I've been and what I've done. Let's face it, cyberspace has more than its fair share of crooks, liars, cheats, thieves, swindlers, fraudsters, shysters, bankers and other forms of lowlife who hide behind domain names and perpetrate fraud against a very naive and unsuspecting public.

For starters, I've owned and operated several businesses over the past thirty years with varying degrees of success. I've run residential rental housing, real estate investment, book and newsletter publishing, import-export, home repair and remodeling, wall cleaning and commercial pressure washing businesses. I'm also a board-certified "real estate info-maniac" with over two hundred real estate, landlord, legal and construction related bookmarks on my computer to prove it. So I know from firsthand experience what success and failure as an entrepreneur are all about, and I have the financial scars to prove it.

I'm a seasoned, knowledgeable, experienced, energetic, results-oriented, no-bullshit professional residential landlord with over twenty-five years of practical, hands-on, real-world experience, who fully understand every aspect of the Florida residential rental housing business from tenant selection to evictions. I possess the specialized knowledge, experience and ability to quickly analyze landlord-tenant and rental property problems and come up with the easiest, fastest, cheapest and best way to solve them right the first time! And like most veteran Florida residential landlords who have been around the block a couple of times, I've developed his own internal "bullshit detector" and have zero tolerance for the numerous "bullshit merchants" who reside in Florida and are chockfull of what makes the grass grow greener. As a result, I'm very picky about who I do business with.

Unlike those ubiquitous roving weekend real estate carnies and late-night, cable-TV hucksters, and a certain Harvard MBA who thinks he's God's gift to real estate, I don't claim to know-it-all, and you'll never hear me promise to make you a real estate millionaire by the third Thursday of the month! But, I do pride myself on the fact that I usually know exactly where to go to quickly find the best solutions to most landlord and rental property problems.

I'm not your typical highfalutin, Perrier-drinking, sushi-eating, BMW-driving, pinky diamond wearing "Smoothe Operator" in a two-thousand dollar Armani suit strutting around in a pair of fifteen-hundred dollar alligator shoes, sporting a Rolex watch on his wrist.

Exotic automobiles and fancy houses don't impress me. What impresses me the most are men and women who have started out in life on the bottom rung of the "Ladder to Success" and through their tenacious persistence, perseverance, street-smarts, innate intelligence, wits, integrity, honesty, character, ambition, drive, initiative and extremely hard work have achieved financial independence without breaking the law.

I'm a proud former member of the world's best warfighting organization, the United States Marine Corps. I graduated *cum laude* from the University of South Florida in Tampa with a Bachelor of Arts Degree in *American Studies*. And I proudly served four and a half years in the United States Army as a petroleum management officer and logistician while stationed in the Republic of Korea and the Federal Republic of Germany. I'm the author of seven books on real estate investing and managing residential rental property in Florida. My book, *The Pre-Foreclosure Property Investor's Kit*, is the all-time best selling foreclosure book in America with over 107,000 copies sold since December 2004!

In the late '80s and early '90s I was the editor and publisher of *Distressed Property Investor's Monthly*, an eight-page newsletter that focused on the purchase, turnaround and resale of distressed property. *Distressed Property Investor's Monthly* later became a monthly feature in A.D. Kessler's *Creative Real Estate Magazine* where I was an associate editor.

My weekly real estate investment advice column, '*Tricks Of The Trade*', ran in newspapers in Philadelphia, Seattle, Charlotte, San Francisco, Cleveland, Oakland, Jacksonville, San Diego and Los Angeles. And my real estate investment articles were regularly published in *MR LANDLORD*, *Creative Real Estate Magazine*, *The Real Estate Digest*, *The Real Estate Advisor* and *The Financial Freedom Report*.

As you can clearly see, I'm no Johnny-come-lately to the real estate investment and landlord advice business. I've surpassed my competition in this business by providing my readers with reliable information and no-bullshit advice that they have used to earn millions of dollars collectively!

Lastly, there are no gate-keepers between me and my customers. I answer my own telephone and e-mail messages and I'm fully wired to communicate from anywhere in the World.